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Defendant SHAKEY'S PIZZA ASIA
VENTURES, INC. and Third Party Defendants
CINCO CORPORATION, PC
INTERNATIONAL PTE LTD., and SPAVI
INTERNATIONAL USA, INC.

UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

SHAKEY'S PIZZA ASIA VENTURES,
INC, A PHILIPPINES
CORPORATION,

Plaintiff,

v.

PCJV USA, LLC, A DELAWARE
LIMITED LIABILITY COMPANY;
PCI TRADING, LLC, A DELAWARE
LIMITED LIABILITY COMPANY;
GUY KOREN, AN INDIVIDUAL;
POTATO CORNER LA GROUP, LLC,
A CALIFORNIA LIMITED
LIABILITY COMPANY; NKM
CAPITAL GROUP, LLC, A
CALIFORNIA LIMITED LIABILITY
COMPANY; J & K AMERICANA,
LLC, A CALIFORNIA LIMITED
LIABILITY COMPANY; J&K
LAKEWOOD, LLC, A CALIFORNIA
LIMITED LIABILITY COMPANY;
J&K VALLEY FAIR, LLC, A
CALIFORNIA LIMITED LIABILITY
COMPANY; J & K ONTARIO, LLC, A

Case No. 2:24-CV-04546-SB(AGRx)

The Hon. Stanley Blumenfeld, Jr.

**DECLARATION OF MICHAEL
MURPHY IN RESPONSE TO
ORDER TO SHOW CAUSE DKT.
238**

Complaint Filed: May 31, 2024
Trial Date: August 18, 2025

CALIFORNIA LIMITED LIABILITY COMPANY; HLK MILPITAS, LLC, A CALIFORNIA, LIMITED LIABILITY COMPANY; GK CERRITOS, LLC, A CALIFORNIA, LIMITED LIABILITY COMPANY; J&K PC TRUCKS, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; AND, GK CAPITAL GROUP, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY AND DOES 1 THROUGH 100, INCLUSIVE,

Defendants.

PCJV USA, LLC, A DELAWARE LIMITED LIABILITY COMPANY; PCI TRADING LLC, A DELAWARE LIMITED LIABILITY COMPANY; POTATO CORNER LA GROUP LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; GK CAPITAL GROUP, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; NKM CAPITAL GROUP LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; AND GUY KOREN, AN INDIVIDUAL,

Counter-Claimants,

v.

SHAKEY'S PIZZA ASIA VENTURES, INC, A PHILIPPINES CORPORATION,

Counter Defendant.

PCJV USA, LLC, A DELAWARE LIMITED LIABILITY COMPANY; PCI TRADING LLC, A DELAWARE LIMITED LIABILITY COMPANY; POTATO CORNER LA GROUP LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; GK CAPITAL GROUP, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; NKM CAPITAL GROUP LLC, A CALIFORNIA LIMITED LIABILITY COMPANY; AND GUY KOREN, AN INDIVIDUAL,

1 Third Party Plaintiffs,

2 v.

3 PC INTERNATIONAL PTE LTD., A
4 SINGAPORE BUSINESS ENTITY;
5 SPAVI INTERNATIONAL USA, INC.,
6 A CALIFORNIA CORPORATION;
7 CINCO CORPORATION, A
8 PHILIPPINES CORPORATION; AND
9 DOES 1 THROUGH 10, INCLUSIVE,

10 *Third Party Defendants.*

11 I, Michael D. Murphy, declare as follows:

12 1. I am a Partner with the law firm Fox Rothschild LLP, attorneys of
13 record for Plaintiff and Counterclaim Defendant SHAKEY'S PIZZA ASIA
14 VENTURES, INC. and Third-Party Defendants CINCO CORPORATION, PC
15 INTERNATIONAL PTE LTD., and SPAVI INTERNATIONAL USA, INC.
16 ("Plaintiff and Third Party Defendants"). I am licensed to practice before all courts
17 in the State of California.

18 2. I offer this Declaration in response to this Court's OSC issued on July
19 30, 2025 ("OSC"), asking for each side to explain why we should not be assessed
20 large monetary sanctions as a result of pretrial filings which were as described by
21 the Order "untimely, incomplete, and woefully deficient."

22 3. As a threshold matter, as requested, I can report and certify that I,
23 Michael Murphy, have never been sanctioned by any court or agency or the subject
24 of an OSC for failing to follow any court rule or order.

25 4. At issue in this OSC is this Court's instructions regarding compliance
26 with "the court's orders and failures to cooperate." I am aware of both instructions,
27 however, in this case those two work against the other. I will explain after a
28 discussion of the legal standard.

5. There are two bases upon which this Court suggests sanctions might
be warranted: Rule 169F) and under this Court's inherent authority.

1 6. Under Rule 16(f), this Court does have the authority to enforce
2 compliance with Court orders, and a handful of District Courts have held that they
3 can be ordered “even if that failure was not made in bad faith.” *Martin Fam. Tr. v.*
4 *Heco/Nostalgia Enters. Co.*, 186 F.R.D. 601, 604 (E.D. Cal. 1999) (issuing
5 sanctions of \$300 for having missed a filing deadline); *but see Zambrano v. City of*
6 *Tustin*, 885 F.2d 1473, 1480 (9th Cir. 1989) (“We do not think that the imposition of
7 financial sanctions for mere negligent violations of the local rules is consistent with
8 the intent of Congress or with the restraint required of the federal courts in sanction
9 case.”). As such, a reckless noncompliance is sufficient and whether negligent
10 noncompliance is enough, has not yet been resolved. Even the *Martin* Court
11 acknowledged that in that case, there was something more that informed the
12 sanctions awarded. *See* 186 F.R.D. at 604 (noting the “cavalier” attitude of the
13 attorney).

14 7. Separately, this Court’s inherent authority permits this Court to “levy
15 sanctions, including attorneys’ fees, for ‘willful disobedience of a court order’ or
16 when a party has ‘acted in bad faith, vexatiously, wantonly, or for oppressive
17 reasons.’” *Fink v. Gomez*, 239 F.3d 989, 991 (9th Cir. 2001) (citing *Roadway Exp.,*
18 *Inc. v. Piper*, 447 U.S. 752, 766 (1980).) The most common instance of sanctions
19 being awarded against counsel arise from the filing of false and frivolous pleadings,
20 committing a fraud on the Court, etc. *See, generally, Chambers v. NASCO, Inc.*, 501
21 U.S. 32 (1991). That said, it appears to remain the rule, that “willful disobedience of
22 a court order” is required for a Court to “assess attorney’s fees as a sanction.”

23 8. I do not believe either standard has been met with respect to the filing
24 deadline of July 25, 2025, which, I do not dispute, was not met.

25 9. As a threshold matter, the dual goals of deadline compliance and
26 cooperation, in this case, with these parties, work at cross-purposes. As this Court
27 has now seen, at this late stage, Defendants still intend to pursue legal theories and
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1 factual assertions that are contrary to law, this Court’s rulings, and the Ninth
2 Circuit’s affirmance of the injunction. Their entire case is premised upon a contract
3 that has been interpreted against them, and legal theories that are contrary to the
4 Lanham Act and represent cases (such as *Sengoku*) as saying something different
5 from what the authorities actually state.

6 10. So long as my opponents in this case insist upon taking positions (and
7 asserting that they will present these false facts and false legal theories to a jury),
8 cooperation becomes more difficult. How, for example, do I cooperate on the issue
9 of jury instructions, when my opponents insist – unwaveringly – upon proffering
10 jury instructions that are false, unreasonable, and unwarranted/I acknowledge that
11 they believe our view of the law and facts is also on another planet compared to
12 theirs – which, of course compounds the difficulty

13 11. As an example, I direct this Court to Defendants’ Proposed Instruction
14 “15.17 Trademark Ownership—Merchant or Distributor (Modified).” Citing the
15 *Sengoku* case (which says the opposite), the first sentence makes a false assertion of
16 the law – “You must first look to agreements between PCJV USA, LLC; PCI
17 Trading, LLC; GK Capital Group, LLC; Guy Koren; Potato Corner LA Group,
18 LLC; and NKM Capital Group, LLC (“PCJV plaintiffs”) and Cinco Corporation to
19 determine who owns the “Potato Corner” marks.” This is false on the law because
20 *Sengoku* says first to register is the most important consideration, unless there is a
21 dispute of first use. In *Sengoku*, of course (as has been pointed out to Defendants),
22 one party was the first to use, and the other was the first to register, In this case our
23 client is the first to use *and* the registrant. Moreover, this is not a merchant –
24 distributor relationship. For this and other reasons, the entire instruction misstates
25 the law and distorts the form instructions.

26 12. In raising this with Defendants, they refused to budge, re-read *Sengoku*
27 (let alone this Court or the Ninth Circuit’s interpretation of *Sengoku*), or re-evaluate
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1 the law on which they base their positions. I can count at least 4 telephonic or zoom
2 need and confers since June in which I have urged – sometimes even begged – my
3 opposing counsel to reconsider relying upon *Sengoku* or other legal theories rejected
4 by this Court and the Ninth Circuit, and to rethink relying upon the Amended Joint
5 Venture Agreement (“AJVA”) as the basis for their Counterclaims, as that has
6 already been interpreted against them, as confirmed by the Ninth Circuit. I have
7 cited the merger doctrine, law of the case, even the res judicata effects of their own
8 dismissals in the prior case, and they refuse.

9 13. So, this, then, is my dilemma: how do I minimize disagreements and
10 obtain true “joint statements” when my opposing counsel insists upon including in
11 those joint statements positions of law that are false? My solution has been to try to
12 negotiate more, hoping to have a breakthrough.

13 14. The best example of this dilemma, and how it failed every time during
14 this process of preparing pretrial documents, is with respect to the Stipulated Facts.
15 On July 23, 2025, I received a set of proposed stipulated facts from counsel for
16 Defendants. I was delighted that this contained a document I could actually work
17 with. I agreed with almost half of them, and others I could work with. So, I
18 proposed an alternative set. Notably, there were at least five of Defendants’
19 proposed facts, that I agreed to without revision.

20 15. The response by Defendants to my *accepting* many of their proposed
21 facts but not all of them – was to retract their proposal and refused to agree on any
22 stipulated facts. Specifically, they explained that they did not like the “narrative”
23 that the facts they wrote that we agreed to resulted in without the others, and
24 therefore refused to agree on any of them. So, after days of negotiating stipulated
25 facts, and actually agreeing upon a handful, Defendants, on July 25, 2025, pulled
26 their agreement on anything, based on something other than whether the fact is true
27 or not. This was confusing, and resulted in that part of the Pretrial Order (stipulated
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1 facts) having nothing to agree upon. This was alarming to me, given that this Court
2 had specifically already called out the Stipulated Facts, and stated it expected the
3 parties to have met, conferred, and come up with agreeable facts. Accordingly, on
4 July 29, 2025, at 1:00 p.m., I sent an email to Mr. Beral that said the following:

5 “Arash:

6 We are both trial lawyers. We know that they are not treated as or used as a
7 story, They plug in to the case where relevant.
8 Perhaps your issue is that you wish to have them remain objectionable. We
9 can make them stipulated but subject to objection and just place them in the
10 next section.

11 Or we can ask the judge for them to only be read when that part of the case
12 comes up. Never done that but worth a shot for agreement. Or that he instruct
13 that they are not to be read as a story, beginning, middle and the end.

14 The facts I proposed are all true. Undisputable. You even wrote half of them.

15 I am urging you to reconsider”

16 16. Two hours passed, and rather than consent to the at least handful of
17 facts that Defendants wrote and I agreed to, Mr. Beral had drafted an entirely new
18 set of facts, but this time, they were one sided and directed to, for example, the
19 former litigation which just has no relevance to this case. We could not agree to this
20 new set.

21 17. So, after getting to an actual agreement, Defendants changed their
22 mind, leaving us all with nothing – knowing that this Court is expecting *something*.

23 18. This discrete issue – the negotiation of the Stipulated Facts – is a
24 microcosm of this entire pretrial filing situation, and indeed, this case. I tried
25 desperately to negotiate, and to cooperate, and Defendants’ counsel’s unreasonable
26 positions (refusing to agree to actual stipulated facts because of the “narrative”) and
27 their unwavering adherence to these positions – results in no agreement. But to this
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1 Court's eyes, we were all not cooperating.

2 19. It is this tension between cooperation and timeliness that, at the end of
3 the day, caused the delay and non-compliance. I address each of the issues noted by
4 this Court to explain.

5 20. The July 24, 2025 Proposed Stipulation. On page 1 of Dkt. 238, this
6 Court noted the proposed stipulation on the day before the July 25, 2025 deadline,
7 again criticizing our having failed to include in the stipulation our diligence and the
8 good cause facts necessary for a stipulation to be granted. As explained in my last
9 declaration: I saw the writing on the wall as to the ability to finish by July 25, 2025,
10 and so it was I who suggested the stipulation and proposed a draft that did indeed
11 attempt to satisfy the requirement that we establish we have been hard at work and
12 that we need more time notwithstanding our diligence. Mr. Beral redlined out, and
13 refused to agree to any of that language required by this Court to satisfy a request for
14 an extension, leaving us with a simple bare request for more time, which was
15 rejected based on this failure to comply with the rules. Mr. Beral refused to agree to
16 anything more than that stripped down bare request. I had no choice but to agree to
17 this obviously defective stipulation, as it was either ask for the stipulation or know
18 that we were about to miss a deadline. If it had been my choice, I would have had
19 the language this Court insists upon, but I cannot force my opponents to agree to
20 anymore. So, I was forced to file the barren stipulation for more time, resulting in
21 this Court criticizing all parties, not knowing I tried to include it.

22 21. I will now go through each of the missing or late documents identified
23 by his Court in Dkt. 238, and explain how it was neither my recklessness,
24 willfulness, bad faith – or even negligence – that caused them to be late or non-
25 complaint.

26 22. Missing Document 1: Jury Instructions. As explained earlier in this
27 Declaration, the Jury Instructions were plagued with the fact that the parties see this
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1 case from such different perspectives, that it makes cooperation on jury instructions
2 impossible. Indeed, this Court notes that this is one of the two documents “most
3 critical for determining the shape of the trial.” This is true, however, cooperation on
4 this document with opponents who are willing to misstate authorities and insist on
5 doing so, makes cooperation impossible.

6 23. At 8:16 a.m. on July 29, 2025, we received from our opposing counsel
7 a response to our redlining of their jury instructions – a document that should have
8 contained concessions based on a review of the relevant case laws and authorities.
9 Upon review of their document, I learned that Defendants refused to budge, on even
10 the most blatantly incorrect instructions, having instead, expanded their objections to
11 ours. It now being almost 9 am, I could have just said, we are at an impasse, but I
12 was mindful of this Court’s instructions as to cooperation. Nevertheless,
13 Defendants’ jury instruction document still insisted upon the incorrect statements of
14 law (including, for example, with respect to *Sengoku*), proffering incomplete
15 instructions (such as the intentional interference with prospective economic
16 advantage that omits the “wrongfulness” element), or attempting to wiggle out of the
17 fact that they have no contract – none – between any of their clients and any of the
18 parties they have sued (SPAVI, Cinco, SPAVI International, or PC International), by
19 insisting upon breach of contract and interference instructions that are oblique,
20 vague an confusing.

21 24. Rather than claim impasse, we worked hard to find common ground. I
22 started even horse-trading objections, including the proposal made at some point on
23 July 29, 2025 that everyone just drop their process objections (such as untimeliness
24 of initial proposals, failure to produce after initial disclosures etc.). Those were
25 largely rejected or ignored.

26 25. The product ultimately filed this week reflects what amounts to, in my
27 estimation, the highest level of attempts to cooperate I have ever experienced, and
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1 we still are far apart. That is because, without a doubt, Defendants continue to insist
2 upon bad law to inform their positions. As a result, I can say that the inability to
3 arrive at more agreements on instructions, in time for the deadline at issue was a
4 result of the competing goals of cooperation and timeliness, not negligence,
5 recklessness, or any disregard on my part for the Court's orders.

6 26. Pretrial Order: this document requires having come to terms with a
7 reasonable set of exhibits being objected to, cooperation on stipulated facts, and
8 accurate view of the governing law. The first two issues – excessive objections and
9 an excessive exhibit list as well as the stipulated fact issue – have already been
10 addressed. The key reason that this was late is as follows: *Defendants had not even*
11 *begun to draft their inserts in the descriptions of law and facts and evidence*
12 *supporting their claims until July 29, 2025.* There is no reason they needed to see
13 the actual document to draft this language, and could have done so the preceding
14 week (as we had). By waiting until the afternoon of July 29, 2025, to *draft* the
15 elements and supporting evidence for their claims, the Defendants guaranteed this
16 would not be filed even if we had agreement on stipulated facts and exhibits.

17 27. Voir Dire Question. Having been unable to secure agreement on a
18 stipulation that satisfied this Court's rules, this Court notes that the only document
19 timely filed on the "twice extended July 29 deadline" was the proposed Voir Dire
20 questions. I have nothing to offer on the sufficiency of this document, as this Court
21 does not fault our presentation of voir dire questions. I reviewed the Defendants'
22 proposal when first received and several times during the pretrial filing process, and
23 knew I could not agree to what they were hoping this Court would ask potential
24 jurors. I knew there was little hope of obtaining agreement if Defendants believe
25 these one-sided questions would ever be allowed.

26 28. Subsequent to 9:00 a.m. on July 29, 2025, when we were all actively
27 engaged in the process of trying to complete these pretrial filings – as this Court
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1 states in Dkt 238 to “further narrow their disputes” is when I was desperately urging
2 counsel for Defendants to agree on stipulated facts, as set forth above. I was trying
3 to narrow disputes, but the disputes kept *growing* notwithstanding my efforts.

4 29. Joint Exhibit List. In my last declaration I explained the difficulty in
5 preparing the Joint Exhibit list. That difficulty is revealed by this Court’s critique of
6 the excessive and unreasonable objections by Defendants. In an attempt to minimize
7 objections, my colleague Jessica Nwasike and I worked late into the night on July
8 28, 2025, to address many of the objections raised by Defendants (even though
9 many of them were just objections to titles, or objections to the Rule 65 issue to
10 which we agreed). It was only because of that effort that the Exhibit list was
11 reduced. I do acknowledge that I objected to more than I would, typically, however,
12 the lion’s share of Defendants’ exhibits are so out of the realm of what might even
13 be tenuously relevant for foundation purposes, that it is clear the attempt will be to
14 steer this case towards issues other than the trademarks and trade secrets at issue.
15 We were bound to object, but did our best not to overdo it.

16 30. Joint Statement of the Case. This is a document to be read to the jury,
17 and agreement on its language was necessarily plagued by the Mars-Venus problem
18 described above. I cannot agree that the jury be read a statement as to what they will
19 be asked to decide – whether in settling with Cinco in the prior case, PCJV
20 “acquired” the Potato Corner brand – which Defendants were insisting upon.
21 Because Defendants took the “my way or the highway,” position, again, here, we
22 had no choice but to present the alternatives stated. Luckily, this week, I do believe
23 we had a breakthrough on that one, single, short document.

24 31. Verdict Form. The Court chides me for my assertion I had begun work
25 on this before – but it is true. This is in fact one of the ways in which I begin
26 preparation for trial given that, after all, this is the document that the jury will spend
27 the most time on. The problem here is that Defendants’ proposal is so distorted –
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1 misplacing burdens, confusing affirmative defenses with elements of a claim, and
2 mis-stating the law – the Mars-Venus problem made this impossible to cooperate on
3 as well. The reason that this was so late getting to Defendants is not my lack of
4 diligence, but my hope that we could come to terms on the governing law, which
5 would guide our agreement on this document. Once I saw the response on the jury
6 instructions on July 29, 2025 during the 8 o'clock hour, I knew we were going to
7 have to submit competing versions. If we cannot agree on the law to instruct, we
8 were never going to agree on the worksheet for the jury based on the law.

9 32. At the end of the day, the inability to file these documents on time was
10 not because of our negligence, or bad faith. Both sides wanted to timely file these
11 documents and were working around the clock for days all diligently focused on the
12 deadline. That each side thinks the other is using the wrong law and facts – that is
13 what caused this to take so long. Indeed, and again, a review of this week's filings in
14 which there remain substantial disagreement is the product of even more attempts at
15 cooperation.

16 33. Given the above, I do not believe that this situation represents the type
17 of case that warrants issuance of sanctions. If this Court believes this Declaration
18 does not resolve the question, I respectfully request that it be presented to the
19 Special Master, for consideration along the other issues this Court has asked for him
20 to investigate, given the relationship between what is at issue in this OSC and the
21 issues presented to the Special Master,

22 I declare under penalty of perjury under the laws of the United States that the
23 foregoing is true and correct.
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26 Dated: August 6, 2025

/s/ Michael D. Murphy
Michael D. Murphy

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CERTIFICATE OF SERVICE

The undersigned certifies that, on August 6, 2025, the foregoing document was electronically filed with the Clerk of the Court for the United States District Court, Central District of California, using the Court's ECF filing system. I further certify that all counsel for all parties to this action are registered CM/ECF user and that service will be accomplished by the CM/ECF system.

I certify under penalty of perjury that the foregoing is true and correct.

Dated: 8/6/2025

FOX ROTHSCHILD LLP

/s/ Michael D. Murphy

Michael D. Murphy
Attorneys for Plaintiff SHAKEY'S
PIZZA ASIA VENTURES, INC.

